



# digicom S.p.A.



## Business Description

Digicom S.p.A. is a privately-held company established in 1977, with headquarters based in Cardano al Campo, near Varese (north of Italy) and branch offices located in Rome, Bologna, Turin and Padua.

The company is the leading Italian manufacturer of data communication devices particularly involved in the following areas:

- Data communications
- Electronic Fund Transfer
- Image & Pattern Recognition

Data communications represent the core business with voice band modems accounting for over than 50% of sales.

As regards the Electronic Fund Transfer the company operates in the design and manufacturing of Point of Sales (POS) terminals.

In the Image & Pattern Recognition field Digicom has designed solutions to recognize fingerprint and images in motion.

## Historic Overview

Digicom is a modernly organized company which has always kept a constant growth during the years. It is a market oriented company which makes large investments in production technology and R&D. This target allowed Digicom to achieve and keep a first rate position competing with international competitors.

In this regard Digicom's quality system has been assessed in 1992 by IMQ, the Italian body for quality certification, and accordingly found in compliance with the UNI-EN standard 29001 (ISO 9001). In 1993 said certification was as well acknowledged by the European Network for quality system assessment and certification EQNet. Finally in 1995 the company was awarded a further certificate by BABT (British Approvals Board for Telecommunications), a prestigious English body.

Digicom's main activity is the supply of Data Communication equipment. Its long experience and professionalism give the possibility to the company to be a real partner and advisor for its customers as to the study, the design and the implementation of sophisticated networking solutions such as:

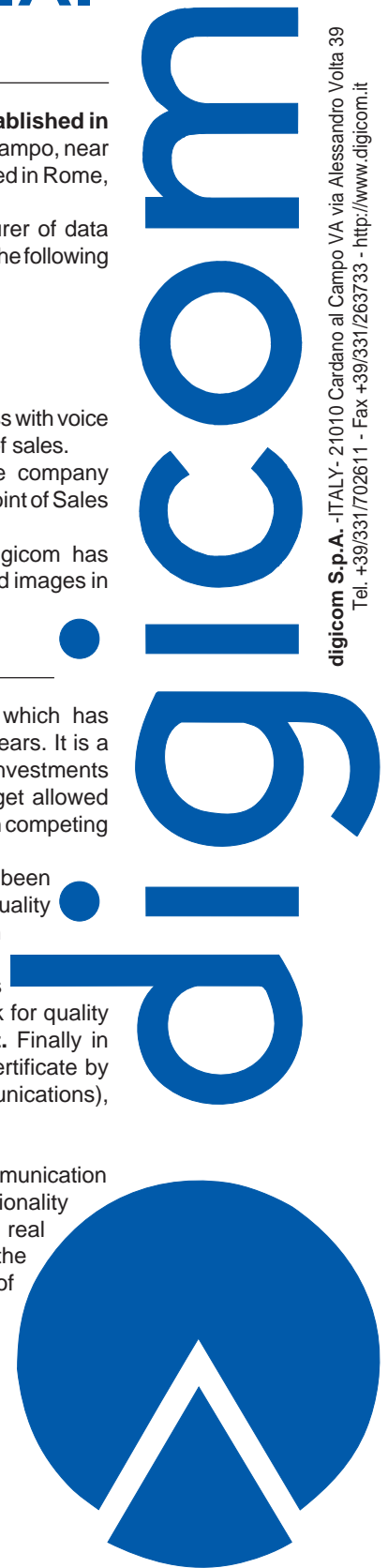
- analysis of the particular problem and related requirements;
- feasibility study;
- design of the solution;
- supply of products and integrated systems;
- installation and start up;
- users' support;
- training courses.

Company name is **digicom S.p.A.**  
Registered office and Headquarter Via Volta 39 -  
21010 Cardano al Campo (VA) Italy  
Issued share capital \$ 2,6 millions private shareholding



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David T. Kearns



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